### TOURNAMENT GUIDE-PICKLBALL CANADA

This Tournament Director's Guide is designed to assist Tournament Directors in the planning of Pickleball Canada sanctioned tournaments, however, it can also be used for planning a non-sanctioned or Pickleball Canada supported tournament. It provides an easy-to-follow step by step checklist and your experienced Pickleball Canada staff is available to answer any questions you may have along the way.

Please contact us at <u>tournaments@pickleballcanada.org</u> Now let's start planning!

- 1. Appoint a tournament director and/or co-tournament directors.
- 2. Choose a location
- 3. Create a budget.
- 4. Sanction the tournament
- 5. Create a flyer with complete information about the tournament
- 6. Publication on websites
- 7. Solicit volunteers
- 8. Supplies
- 9. First Aid Recommendations
- <u>10.</u> <u>Marketing</u>
- 11. Player Registration
- 12. Bracket Committee / Bracket seeding
- <u>13.</u> Day before the tournament
- <u>14.</u> <u>Daily operations</u>
- <u>15.</u> During the tournament
- <u>16.</u> <u>After the tournament.</u>
- <u>17.</u> <u>Weather Security</u>

#### **1.** Appoint a tournament director and/or co-tournament directors.

- 1. Read Pickleball Canada's "Sanctioned Tournament Criteria".
- 2. Select/appoint the tournament director.
- Select a tournament management system. For tournaments with more than 50 players, the tournament director is strongly encouraged to use a Pickleball Canada approved tournament management system. Currently, there is only one approved Pickleball tournament software system: <u>pickleballtournaments.com</u>. These software systems assist in the control and reporting of the tournament.
- 4. Select tournament dates and consider dates that do not conflict with other tournaments in your area.

- 1. Set opening/closing dates for registration. Allow enough time before the start date to prepare the media and seed the players.
- 2. Determine the registration fee and establish a fair refund policy that will depend on your financial commitments.
- 0. If you choose to use a tournament management system, create a PayPal account keeping in mind that there are additional fees for this service. Select the Standard Merchant account during the setup process, which will allow you to conduct your normal business and create invoices to send to your sponsors for their records. Be sure to complete the registration process and link the PayPal account to your organization's bank account. REMEMBER: your bank account can only be linked to one PayPal account.

### 2. Choose a location

- 1. IMPORTANT The number of fields and the number of days will be a determining factor on the number of players and/or events the tournament can accommodate.
- 2. Choose an approved format and events (Women's Doubles, Mixed Doubles, Singles, Age, Skills, etc.). DO NOT hold conflicting events on the same day, i.e., singles and men's doubles.
- 3. Determine the number of participants in each event (set parameters) based on the size of the room, the number of hours you plan to play each day, the type of match, i.e. 2 from 3 to 11 points won by 2 points difference, takes longer than other formats. Rule of thumb for double elimination: the number of games in a bracket is equal to twice the number of teams minus 2, i.e. for a 16-team bracket (2 \* 16) -2 = 30 games. Use the round robin only for 4 or 5 teams and then decide how.
- 4. Permanent nets are preferred but not limited, most larger or indoor tournaments use temporary courts/network.
- 5. Check the availability of Wi-Fi and electrical outlets. IMPORTANT if you plan to use a public wifi hotspot, be prepared for interruptions. Consider using a Wi-Fi hotspot available for short-term rental to avoid interruptions.
- 6. Sound system
- 7. Lighting
- 8. Availability of space, rooms and tables for vendors and sponsors.
- 9. Bathrooms
- 10. Confirm with the venue regarding the need for approved food vendors, if applicable.
- 11.Consider the condition of the surface and the ability to control players dragging debris onto the fields.

### 3. Create a budget.

1. Decide on the remuneration of the referees and/or the referee

management team, if applicable.

- 2. Consider the cost factors associated with using tournament management software. View the <u>pickleballtournaments.com</u> user fee schedule
- 3. Cost Factor for Tournament Management Software See <u>pickleballtournaments.com Description of Services and</u> <u>Fees</u>
- 4. If you have created a PayPal account, include the cost in your budget planning process. Currently, these costs are 2.9% of the transaction value plus \$0.30 per transaction, or \$1.45 plus \$0.30 for a \$50 sign-up fee, for a total of \$1.75. Consider including this fee in your refund policy as PayPal will retain this fee on any refunds made after 30 days.
- 5. Rental of land
- 6. Medals and/or awards
- 7. Food, water
- 8. Supplies (tape, scissors, paper, pencils, etc.)
- 9. Gift bags, T-shirts (if applicable)
- 10. Bracelets for the first servers
- 11. Buy portable nets if necessary
- 12. Portable toilets
- 13.Cash prize (if applicable)

### 4. Sanction the tournament

- 1. Submit the <u>sanction request form</u> at least 60 days prior to the tournament date (Sanction Requirement)
- 2. When you receive approval to sanction, pay your sanction fee no later than 10 days before the tournament date.
- 3. The certificate of insurance can be downloaded upon request from the venue owner. THIS INSURANCE IS ONLY VALID IF YOU HAVE RECEIVED PRIOR APPROVAL FROM PICKLEBALL CANADA.
- 4. Familiarize yourself with the sanctioning requirements and the International Pickleball Federation's rule book.

## 0. Create a flyer with complete information about the tournament

You can find flyer templates online for most document production software with a simple search. Here is a list of items you may want to include in the flyer:

- 1. Tournament title
- 2. Registration and fees
- 3. Tournament format for Pickleball Canada approved events
- 4. Date(s) and time of the tournament
- 5. Website; where and how to register
- 6. Approved tournament ball

See <u>list of balls approved</u> by the International Pickleball Federation.

- 7. Contact information for registration questions and tournament information
- 8. Location and directions to the event venue

- 9. Sanction/level logo will be emailed to you after sanction approval and fee payment.
- 10. Rainy day plan

### 6. Publication on websites

Upon approval of the sanction, Pickleball Canada will advertise and list the tournament information (and flyer) on the Pickleball Canada Tournament Calendar.

We will need at least the following information:

- 1. Registration Information
- 2. Contact information
- 3. Players who need partners
- 4. List of players
- 5. Events
- 6. Access itinerary
- 7. Accommodation information
- 8. Cancellation Policy
- 9. Rules and game format
- 10. Any other information regarding your tournament
- 11.Waiver

## 7. Solicit volunteers

Recruit volunteers from your local pickleball clubs. Your needs depend on the number of players, umpires, location and length of your game day. Referees

have a significant impact on any tournament, especially since Pickleball Canada sanctioned tournaments require referees for every medal game and for every game in the National Tournament. Be sure to organize a referee training program prior to the start of your tournament. Volunteer management can be done using tournament management software.

Volunteers needed:

- 1. Reception/registration desk/event desk (at least 2) for small tournaments
- 2. Referee Coordinator(s)
- 3. Scoreboard (1)
- 4. Advertiser (1)
- 5. Safety / Medicine (2)
- 6. Dining / snack table (1)
- 7. Supplier/Sponsor Coordinator (2)
- 8. Select a referee management process/referee coordinator (can be done using the tournament management software).
- 9. Registration (someone who knows the software if you use the tournament

management software)

- 10. Game Range Committee (preferably people who know many players/different skill levels)
- 11. Someone to sing the national anthem
- 12. Volunteer at the Pickleball Canada registration desk

### 8. Supplies

- Computers. At least 2, but they don't have to be state of the art. We do not recommend the use of personal equipment that may contain personal information such as banking or medical information. (Pickleball Canada or <u>pickleballtournaments.com</u> may be able to provide a fee).
- 2. Printer to print score sheets and results (Pickleball Canada or <u>pickleballtournaments.com</u> may be able to provide a fee)
- 3. Uninterruptible power supply for the printer if you are concerned about a power outage.
- 4. Clipboard for the referee. One for each field
- 5. Timers for referees. IMPORTANT to control the game
- 6. Balls (Economic tip: ask manufacturers to donate)
- 7. Wristbands (Economic tip: only give to the first server at registration)
- 8. Medals (to be ordered 2 to 3 months in advance) For doubles events, be sure to order 2 per team
- 9. Snacks for players
- 10. Bottled water
- 11. Paper plates, napkins, forks, knives, plastic cups, utensils.
- 12. Pencils, markers, tape
- 13. American / Canadian Flag
- 14. Panel for displaying paper media
- 15. Legal size paper for printing the results of the game ranges
- 16. A set of sheets cut in half to print the tally sheets. TIP: Get the cut paper from the store where you buy it for a few dollars.

You will need a full sheet cut in half for each game in the tournament.

- 17. Referee/magnetic labels for referee control.
- 18. Medal display/PODIUM for taking pictures of medals
- 19. Pickleball Canada Banner

## 9. First Aid Recommendations

- 1. Find volunteers to work at the first aid station (first aid and CPR training preferred) and schedule their work. You may want to consider contracting with St. John Ambulance or similar organizations for a fee.
- 2.If you are outside, set up a covered medical area (tent) and mark it clearly.
- 3. Indoors, establish a medical area near the grounds and clearly mark it.
- 4. Have a basic first aid kit (bandages, compresses, medical tape, etc.)
- 5. Determine if an AED (automated external defibrillator) unit is on the

property. If so, make sure the 1st rescue team knows where it is.

- 20. Ambulance scissors
- 21. Splinter tweezers (tweezers)
- 22. Standard oral thermometer: digital, mercury or alcohol
- 23. Wooden tongue depressors ("tongue blades")
- 24. Small flashlight (and spare batteries)
- 25.CPR (cardiopulmonary resuscitation) mouth barrier or pocket mask (such as a Microshield X-L mouth barrier)
- 26. Surgical gloves (hypoallergenic or latex) (to 2 pairs); if you are allergic to latex, bring non-latex, synthetic, non-permeable gloves.
- 27. Rescue blanket
- 28. Cell phone
- 29. Incident report forms and a pen

(Pickleball Canada sends a copy to all tournament directors)

- 30. Ziploc bags (to hold ice for ice packs)
- 31. Water and sports drinks with electrolytes are even better
- 32. Emergency phone to dial 9-1-1
- 33. Weather: If you are playing in hot weather, watch for signs of stroke and remember to hydrate frequently and review Canadian occupational health recommendations.

Guidelines https://www.cchst.ca/oshanswers/phys\_agents/humidex.html

34. Ensure that players' bags are on the ground to minimize the risk of tripping.

### 10. Marketing

- 1. Determine your needs and goals
  - a) Create a flyer
  - b) Distribute your flyer in your local community
  - c) Send your flyer to other pickleball communities
  - d) Use social media such as Facebook and Twitter to get your message out
  - e) Submit your tournament and flyer to the Pickleball Canada calendar
- 2. Do you need sponsorship revenue?
- 3. Does the revenue go back to your club or will some or all of the costs be used to cover the event?
- 4. What type of sponsor?

a) Cash income versus in-kind donations.

Sponsors are more open to product donations.

b) Examples of donated goods and services: water, player jerseys, pickleballs, etc.

c) Items for raffle or silent auction

- 5. Create a sponsorship package to present to potential sponsors
  - a) Create a vendor agreement that both parties sign.
  - b) Communicate with potential suppliers or sponsors
  - c) Make sure you have tables and chairs available
  - d) Pickleball Canada promotes free trade and encourages tournament

directors to have a wide range of suppliers present at the tournament.

#### **11. Player Registration**

Registering players can be time-consuming and tedious for tournament volunteers, as you must keep a record, accept payment and obtain a liability waiver. If a player withdraws, you may be required to refund the player's money. For these reasons, Pickleball Canada recommends that tournaments use tournament management software. For a nominal fee, players can :

- 1. register online
- 2. sign a waiver
- 3. make their payment via a payment system
- 4. find a partner

The tournament management software offers the tournament director and registrar a wide range of features including:

1. Advertisina!

2. Registration management and the ability to restrict the number of players based on membership, age, skill or other events they are participating in.

- 3. Exemption management
- Exemption management
  Receipt of payments
  Communicate with players individually and in groups
  Search for rankings against the IFP ranking database
  Confirmation of membership

- 8. Ability to plan and manage the day of the tournament
- 9. Evaluation recommendation reports
- 10. **Financial reports**
- Reports on player results 11.
- 12. Registration management and possibility to restrict players according to their membership, age, ability, other events entered
- Waiver Management 13.
- 14. Receipt of payments
- 15. Communication with players individually and in bulk
- 16. Ranking searches against the FIP ranking database
- 17. Confirmation of memberships
- 18. Ability to plan and manage the day of the tournament
- 19. Ranking recommendation reports
- 20. **Financial reports**
- 21. Player results reports

### 12. Bracket Committee / Bracket seeding

This activity should be covered by a team of relatively experienced players with extensive knowledge of the game and from all skill levels.

- 1. Meet after registration closes and several days before the tournament dates.
- 2. Agreement on a process.
  - 3. Considering the size of the slice, make a recommendation on how you should play.
  - 4. Identify the 10 to 25% of the slice and seed
  - 5. Sow the rest of the slice
  - 6. REMINDER Seeding is NOT a perfect science and should NOT be shared with players for various reasons.

Tournament management software should have the ability to verify that players from the same club are not playing each other in the first round. It is very disappointing for players to go to a tournament to play a player from their own club in the first round.

### 13. Day before the tournament

- 1. Confirm operations office processes with the Operations Coordinator.
- 2. Check the functionality of your computers, printers and communication equipment on site.

IMPORTANT: Do not use public Wi-Fi to support your tournament.

- 3. Confirm the operation of the referee's office with the referee's office coordinator.
- 4. Apply tape to fields if necessary (official measurements), set up nets, tables for registration, vendors, food, etc.
- 5. Post promotional or sponsorship banners, if applicable.
- 6. Post the brackets on the board so that participants and spectators can follow the progress of the tournament.
- 7. Post signs for registration, number of courts, restrooms, snack tables, etc.
- 8. View the schedule of events for the coming days

### 14. Daily operations

- 1. Ask players to check in at least 30 minutes before the start of the games.
- 2. Have hard copies of the blank waiver forms available at the time of registration.
- 3. Registration fees <u>must be</u> paid before participants can play.
- 4. Participants <u>must</u> sign the liability waiver before being allowed to play.
- 5. All players must be members of Pickleball Canada (Sanction Requirements).
- 6. Inform players of the application of FIP rules
- 7. Inform the referees to check the conformity of the equipment (List of approved rackets).

- 8. Welcome the players to the tournament
- 9. Thank all the volunteers

Wish all participants good luck.

- 10. Start the tournament on time
- 11. Use all available fields at the start and keep them occupied throughout the tournament.

Every minute a lot is vacant is another minute in your day.

- 12. Provide warm-up courts if possible.
- 13. Limit the warm-up time to 2 to 3 minutes.
- 14. Notify participants who are "on deck" so they can begin their warmup and be ready to play when the game is called.
- 15. Presentation of medals to the winners of each event

## 15. During the tournament

1. Currently, Pickleball Canada sanctioned tournaments require a referee for each medal game.

However, the Canadian National Tournament must have a referee for all games.

2. To do this, referees/players quickly return the score to the office and the office staff quickly posts it.

IMPORTANT: every minute you delay handling is another minute in your day!

- 3. Make necessary adjustments to events if there are time constraints or rain.
- 4. Minimize ads
- 5. Organize the tournament and answer any questions you have during the event.
- 6. Check with your suppliers/sponsors/players for feedback.
- 7. Have incident reports available for serious injuries. If an injury occurs during play, complete the incident report and forward it to Pickleball Canada.
- 8. Have an updated official regulation FIP Regulation Manual
- 9. Have a Pickleball Canada membership form available for players who wish to join or renew their membership.

## 16. After the tournament.

- 1. Pay your bills quickly
- Submit results to <u>ratings@pickleballcanada.org</u> and <u>tournaments@pickleballcanada.org</u> within 10 days so that results can be published (sanction requirement) and, if reports are delayed, indicate the expected response date as soon as possible. Reports can be easily completed via the reporting capabilities of the tournament <u>management</u> <u>software. This information must include Pickleball</u>

Canada membership numbers to ensure accurate identification.

- 8. Hold an after-action meeting of your tournament committee to identify successes, failures and recommended changes, and share them with us at tournaments@pickleballcanada.org.
- 9. Your committee may want to survey players and volunteers and solicit their input for improvements.
- 10. Keep all documents / paper in brackets and results until the Pickleball Canada Tournament Chair has released all results
- 11. Pay your bills quickly
- 12. Submit results to <u>ratings@pickleballcanada.org</u> and <u>tournaments@pickleballcanada.org</u> within 10 days so that results can be posted (sanction requirement) and if the report is delayed, indicate the expected response date as soon as possible. Reports can be easily completed using the reporting functions of the tournament management software. This information must include Pickleball Canada membership numbers to ensure accurate identification.
- 13. Hold a post-event meeting of your tournament committee to identify successes, failures and recommended changes and share them with us at tournaments@pickleballcanada.org
- 14. Your committee may wish to survey players and volunteers and solicit their input for improvements.

15. Retain all documentation and paperwork in brackets and results until the Pickleball Canada Tournament Chairperson has completed posting the results.

## 17. Weather - Security

The Tournament Director will ensure that the following safety conditions are maintained:

## Weather conditions

Extreme weather conditions (lightning, wind, rain, weather warnings) may be declared prior to the start of games or may be enforced at any time on all fields. Once notified that extreme weather conditions have been declared, officials will immediately notify the players and play will be suspended.

- When the weather is no longer considered extreme, the games can continue.
- In general, heat conditions are considered extreme when the heat index (a combination of air temperature and relative humidity) reaches or exceeds 34.0 C (93.2°F), as shown in the table below.
- When the heat index reaches or exceeds 40.1 ° C (104.2 ° F), play is suspended.
- However, the referee may use his or her judgment and declare extreme

weather conditions to be in effect at a lower heat index if he or she feels that player safety warrants it.

#### Land conditions

Pickleball Canada recommends that building structure and surface conditions be considered at all events. Tournament Directors and Referees may deem the playing conditions unsafe and cancel play due to slippery surfaces or unsafe playing surfaces and structures surrounding the event.

#### **Rest periods**

The following guidelines should be observed to ensure a good pace of play and rest between games:

- Between singles matches, players are entitled to a rest period of 20 to 30 minutes.
- Between a singles match and a doubles match, or between two doubles matches, players will be allowed a rest period of 10 to 15 minutes.
- Ideally, 30 minutes of rest will be given before and between playoff games involving one or more of the same players.
- The Tournament Director has the authority to modify the above guidelines based on special circumstances (time constraints, weather conditions, other factors), while respecting the safety of the players.

				A	ir temp	erature	6				
	21.1°C 70°F	23.9°C 75°F	26.7°C 80°F	29.4°C 85°F	32.2°C 90°F	35°C 95°F	37.8°C 100°F	40.6°C 105°F	43.3°C 110°F	46.1°C 115°F	48.9°( 120°F
Relative humidity	Heat Index (combined index of air temperature and relative humidity)										
0%	17.8°C 64°F	20.6°C 69°F	22.8°C 73°F	25.6°C 78°F	28.3°C 83°F	30.6°C 87°F	32.8°C 91°F	35°C 95°F	37.2°C 99°F	39.4°C 103°F	41.7°C 107°F
10%	18.3°C 65°F	21.1°C 70°F	23.9°C 75°F	26.7°C 80°F	29.4°C 85°F	32.2°C 90°F	35°C 95°F	37.8°C 100°F	40.6°C 105°F	43.9°C 111°F	46.7°C 116°F
20%	18.9°C 66°F	22.2°C 72°F	25°C 77°F	27.8°C 82°F	30.6°C 87°F	33.9°C 93°F	37.2°C 99°F	40.6°C 105°F	44.4°C 112°F	48.9°C 120'F	54.4°C 130°F
36%	19.4°C 67°F	22.8°C 73°F	25.6°C 78°F	28.9°C 84°F	32.2°C 90°F	35.6°C 96°F	40.1°C 104.2°F	45°C 113°F	50.6°C 123°F	57.2°C 135°F	64.4°0 148°F
40%	20°C 68°F	23.3°C 74°F	26.1°C 79°F	30°C 86°F	33.9°C 93°F	38.3°C 101°F	43.3°C 110°F	50.6°C 123°F	58.3°C 137°F	66.1°C 151″F	
50%	20.6°C 69°F	23.9°C 75°F	27.2°C 81°F	31.1°C 88°F	35.6°C 96°F	41.7°C 107°F	48.9°C 120°F	57.2°C 135°F	65.6°C 150°F		
60%	21.1°C 70°F	24.4°C 76°F	27.8°C 82°F	32.2°C 90°F	37.8°C 100°F	45.6°C 114°F	55.6°C 132°F	65°C 149°F			
70%	21.1°C 70°F	25°C 774F	29.4°C 85°F	33.9°C 93°F	41.1°C 105°F	51.1°C 124°F	62.2°C 144°F				
80%	21.7°C 71°F	25.6°C 78°F	30°C 86°F	36.1°C 97°F	45°C 113°F	57.8°C 136°F					
90%	21.7°C 71°F	26.1°C 79°F	31.1°C 88°F	38.9°C 102°F	50°C 122°F						

The following links can be used to help manage these policies:

- Weather hazards of the warm season
- Public Weather Alerts for Canada

Thank you to all the volunteers, players, vendors and sponsors.

## GOOD LUCK!

# Appendix C

## **APPLICATION FORM**

Requirements	Answer
Name and experience of the host committee.	
·	
Name and contact information of the president.	
Please describe your host.	
What major aparting avants has your best	
What major sporting events has your host organization already hosted?	
Composition of the host committee, its	
experience in pickleball events and	
tournaments. Who is in charge?	
Proposed dates for the event and other possible dates.	
Facilities and software	
Name of the place, owner, address.	
Contact on site, phone, email, website.	
Cost of ronting the place	
Cost of renting the place. What is the availability of the facility? Number	
of days to set up, practice, play and tear	
down?	
Number of lots and compliance with the	
specifications set out in the section "Facilities"	
in the Application Packet. Describe	
any deviations from the suggested	
requirements and the ability to mitigate any	
hazards resulting from such deviations.	
Description of Land Area.	
If it is an indoor space, air conditioning or	
ventilation and the ability to meet safety	
standards	
Is the venue exclusive to a product or brand?	
Provision of changing rooms, showers and	
public toilets.	
Describe the area and seating capacity for spectators.	
Describe the accessibility for persons with	
limited mobility and all functions of the facility.	

Tournaments	
Proposed events and calendar.	
Proposed format.	
Experience with Pickleball Brackets software.	
Officials capacity - training plan, availability and	
management of officials.	
Describe the plans for awarding the medals.	
Photographic plans.	
Sponsorship and marketing	
Has the HOST, or any other group involved in the tournament received any commitments (financial or otherwise) from various local, regional, municipal, provincial or federal organizations or institutions?	
Please describe your marketing plan (sponsorship, ticketing, merchandising and fundraising).	
Finance	
Provide a budget for the event in the prescribed format.	
Will you comply with all financial obligations?	
Communication, accommodation services	
and activities	
Describe your communication plan, in particular how will you ensure that participants and the media are kept informed?	
Do you intend to have the event webcast or broadcast on the radio? If yes, please provide details of the webcast/broadcast plan and the type of support the HOST will provide to the web broadcaster/broadcaster.	
What type of media services will you provide during the event?	
What type of accommodation services will you provide for VIPs and sponsors?	
Do you plan to organize other event-related activities, such as opening/closing ceremonies, special events, a final banquet or festival?	
Please provide an overview of the social events calendar for the duration of the event.	
Operation	

Describe the proximity capacity of the location.	
accommodation	
nd Describe the means of transportation: airport, public transportation and distances.	
What will be your official languages plan for this event? Comment on the provision of bilingual services, if applicable.	
What type of medical services will you provide and where?	
Number of public parking spaces and proximity to the event location.	
Please describe the technology infrastructure that will be available at the venue. Describe the technology, internet and sound system that will be available.	
Spin-offs	
How will hosting this event contribute to your club, your community and your province?	
Why should your bid be selected to host this event?	

## APPENDIX D

#### DECLARATION OF COMMITMENT BY THE POTENTIAL HOST

The Potential Host Committee (PHC) represented by [name of organization] and the Provincial/Territorial Sport Organization (PTSO) represented by PBNB agree to abide by the following statement:

We will cooperate fully with Pickleball New Brunswick (PBNB) in the organization and hosting of the PCO Championship listed below « Pickleball New Brunswick Provincial Championship/Championnat provincial de Pickleball Nouveau Brunswick » and will assume responsibility for all expenses related to the Event. We agree that all contents of the Bid Documents submitted by the PHC and the PTSO are binding, except to the extent that they conflict with the obligations listed in the Bid Package issued for the Event, in which case the obligations of the Bid Package shall take precedence. Any changes to the bid documents after the event has been awarded must be approved by PBNB before taking effect.

No more than 30 days after being awarded the event, the PHC and PTSO will create a Local Organizing Committee (LOC) that will be responsible for organizing the event. This LOC must be a non-profit organization.

The appointment of the LOC is conditional upon the LOC's undertaking, in form and substance satisfactory to PBNB, to comply fully with the terms and conditions of the obligations listed in the Bid Book. The LOC will be responsible for all commitments made by the PCH, individually or collectively, in connection with the organization and conduct of the event, including any obligations arising from the Event Bid Package.

EVENT: New Brunswick Provincial Championship	(year)
POTENTIAL HOTEL COMMITTEE	PBNB
OrganizationOrganization	
Name (please print)	Name (please print)
Title (in block letters)	Title (in block letters)
Signature	Signature

## **APPENDIX E**

## CRITERIA AND WEIGHTING USED TO EVALUATE APPLICATIONS

		Weighting %				
1	Context and general presentation of the offer	10				
2	Facilities and playground	20				
3	Tournaments and refereeing	10				
4	Sponsorship and marketing	10				
	4.1 Marketing plan	15				
5	<b>Finance (including revenue generation)</b> 5.1 Financial risk assessment (including detailed budget, confirmed revenues and proposed fee structure/profit sharing)	15				
	6guanning ing ing ing ing ing ing ing ing in	I				
	6.2 Media services during the event					
	6.3 Hospitality services (VIP and sponsors)					
	6.4 Other Event Activities: Opening/Closing/Special Events/Final Banquet/Festival					
		15				

	7	Operation			
	7.1	Hosting			
	7.2	Registration and accreditation			
	7.3	Accessibility to airports			
	7.4	Local transportation			
	7.5	Medical assistance			
	7.6	Official languages			
	7.7	Technology			
8	Spin-offs		5		
	<b>8.1</b> What kind of impact will this event have at the local and regional levels?				
	At the provincial and national level?				
	<b>8.2</b> Why should we choose your organization or community to host this event?				
			100		